

# McKUSICK & ASSOCIATES

R E A L E S T A T E



## Kent Garner

California native, Kent Garner, was first licensed to sell real estate in 1977, shortly after graduating college with honors. He found he had a special talent for identifying distressed properties with significant upside potential and began buying, renovating, and reselling homes in 1979. Over the course of twenty five years he has bought and sold properties in Point Loma, Mission Hills, La Jolla, Marin County, and Los Angeles.

As an experienced buyer-investor, Kent has learned what features to look for in an investment property and which characteristics to avoid. As a successful seller, many times over, he has learned how to show a home in its most favorable light—through enhancing curb appeal and expertly staging furniture—for a quicker sale and higher price! His experience in home construction has also proven a valuable asset. Long associated with McKusick & Associates, a leader in San Diego real estate since 1975, and teamed with Realtor Associate Chip McAllister further insures Kent's ability to offer his clients outstanding service.

Kent is a Realtor Associate with the San Diego Board of Realtors and keeps current through ongoing real estate education. He is also a Realtor Associate with the California Association of Realtors and the National Association of Realtors.

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